



ANA

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WELCOME TO ANA!



**Thank you for joining us for our
ribbon cutting ceremony**

MAY, 10TH 2024

1770 RAIDERS WAY HENDERSON, NV 89052



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ANA welcomes you!
Thank you for joining us today!



May 10th • Ribbon Cutting • Itinerary

Event Information:

Date: May 10th, 2024

Time: 11:00 am - 1:00 pm

Address: 1770 Raiders Way

Henderson, NV 89052

ANA Host: Amanda Westwood

Executive Admin Manager
(657) 298-7937

Agenda:

(~90 minutes)

- Tour of R&D facility, introduction to ANA and future growth plans (~40 min)
- Tour of training center (~20 min)
- Meet and greet/interviews with ANA ownership and facility team (~20 min)



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Company Description

ANA Inc. is a leading supplier of innovative technology solutions for a range of industries. Bringing the benefits of hybrid technologies, AIRMAN, and MAC3's Brand, into one place.

At ANA Inc., you can get high-quality and reliable AIRMAN generators and air compressors for a wide range of applications and environments. Whether you need to power a construction site, an event, or mobilize units during an emergency, AIRMAN has you covered.

Take advantage of a variety of pneumatic tools from MAC3 to make your work easier and more efficient. From chipping hammers to paving breakers, MAC3 offers the tools you need for demolition and construction.



Pictured left to right: BOSS25-15 Hybrid Energy System with available solar, SDG 150 Mobile Generator, and PDS 185S-6EZ1 Mobile Air Compressor

As a game-changer for the power industry, ANA unveils its exclusive Hybrid Energy System. By combining generators with energy storage technology, you can reduce greenhouse gas emissions and increase power efficiency. You can also monitor and control your power consumption with smart software that tracks and

analyzes your energy usage. For businesses seeking to reduce their carbon footprint while reducing costs, ANA's hybrid energy systems are an ideal solution. ANA Inc.'s role extends beyond that of a supplier. By partnering with the company, you can achieve your goals. Training, guidance, and support are provided by ANA's team of experts to enhance fleet performance and efficiency. With a large inventory of parts and fast shipping, you will never have to worry about finding replacement parts.

To learn more about ANA's products and services,
please visit www.anacorp.com or call **562-450-3570**.

ANA LEADERSHIP



Mike Niemela

CEO, ANA, Inc.

Mike's 40 years of relevant experience in the industry demonstrate his deep understanding of the complexities and challenges of being a CEO and Board Member. During his tenure at Somero Enterprises, Mike successfully led the financial operations of the company, resulting in significant growth and profitability. Under his leadership, the company achieved record-breaking revenue and consistently exceeded financial targets. Mike also played a key role in expanding the company's global footprint and establishing strategic partnerships with industry leaders. This wealth of experience equips him with the knowledge and expertise needed to make informed decisions, navigate market fluctuations, and drive economic success for ANA, Inc.



Kevin Day

COO of ANA, Inc.

Over the past 34 years, Kevin has expanded into new markets and formed strategic partnerships with the industry's leading players. In addition to developing innovative marketing strategies, he has explored new product development opportunities. In his role as COO at ANA, Kevin is responsible for revenue generation and operational excellence. He oversees the sales, production, and product support departments, ensuring they align with the company's overall business and sales strategy. Additionally, Kevin's expertise in business development allows him to identify and capitalize on opportunities for growth and implement strategies that drive a paradigm shift in the industry. By leveraging his business development expertise, Kevin has helped the company achieve significant growth and a competitive edge.



Alicia Waineo

CFO of ANA, Inc.

As an expert in business and financial strategy with 23 years of experience, Alicia is a valuable resource for organizations. Her knowledge of finance reporting and planning allows her to make informed decisions that contribute to the company's overall success. Additionally, her background in organizational development enables her to implement effective strategies that drive growth and maximize profitability. As CFO at ANA, Alicia is responsible for overseeing the economic aspects of the company, including finance, accounting, HR, IT, admin, and legal departments. Her focus on financial excellence and stewarding human capital ensures ANA operates efficiently and effectively. Alicia's professionalism and expertise are invaluable assets to ANA, making her a valuable asset to ANA's ongoing success.



As ANA, Inc. continues to expand, it has established a research and development lab and training facility.

Date: May 10th, 2024

ANA's Research and Development Laboratory and Advanced Training Programs have been added to the Nevada headquarters of ANA.

This upcoming addition provides dedicated research and development space, contributing to increased equipment rental and construction productivity. Through innovative and technological developments, ANA can improve these markets' efficiency, safety, and profitability. Additionally, advanced training programs will enhance workers' skills and knowledge, keeping them up to date with the latest industry practices and technologies.

Among the areas of focus for this laboratory is the continued development of the Energy Boss Hybrid Energy system. This hybrid energy system is designed to be more efficient, cost-effective, and environmentally friendly than traditional standalone generators.

According to Senior Design Engineer Travis Waineo, "The R&D lab strengthens ANA's pioneering efforts on our Journey to Zero. It enables us to engineer the leading technology to deliver intuitive hybrid energy solutions that drive significant business value for our customers from day one."

Additionally, ANA is exploring the use of alternative fuels such as solar and hydrogen. ANA is dedicated to the creation of reliable, sustainable, and eco-friendly equipment for the construction and equipment rental industries. Therefore, ANA is committed to providing customers with innovative, eco-friendly solutions.

For media inquiries, please contact **562-450-3570 opt five** or **marketingsupport@anacorp.com**.



ANA, Inc. named as a 2024 Experts' Choice Innovative Product Awards Winner by World of Concrete

Date: October 24, 2023

The second annual awards program celebrates the most impressive innovations in concrete equipment, materials, services, and tools based across eight categories

Las Vegas, NV February 22nd – World of Concrete® (WOC), announces ANA, inc. as an Experts' Choice winner in the Innovative Product Awards. The Innovative Product Awards, powered by World of Concrete, is an industry recognition program that celebrates the most successful construction community members and their innovations in concrete.

ANA the Experts' Choice Award for their Hybrid Energy system, the EBOSS70-25 and it was named a sustainable innovation. Sustainable innovations incrementally improve an existing process or product. The innovation alters how contractors and producers can deliver productivity or increase safety or engineering efficiency in real time. ANA, Inc. is a leading provider of innovative technology solutions in the energy sector and a game-changer in the equipment rental industry, utilities, municipalities, and others across North America

"As a first step toward a zero-emissions future, the Energy Boss' innovative design will revolutionize the way we view energy consumption," says Mike Niemela, CEO of ANA. Energy Boss' hybrid product line combines mobile diesel generators with industrial energy storage to create hybrid units. These units allow users to reduce fuel consumption by up to 80% (depending on site load and operating hours) and meet ESG requirements while increasing capital equipment investment return".

The Experts' Choice award winners were selected by a panel of World of Concrete editors and industry experts. The winners stood out from the competition in their ability to aid m



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Story continued:

performance and competence and become a new industry standard in the field. The experts recognized the winning products in this category by naming them either a sustainable or a disruptive innovation.

"We would like to thank all the companies that took part in the Innovative Product Awards program this year and to those that voted. It is important for the industry to honor the products and services that are pushing the limits of the concrete sector," said Jackie James, Vice President of World of Concrete. "Congratulations to the 2024 Innovative Product Award winners!"

To view the full list of the 2024 Innovative Product Award winners, please visit [Innovative Products Award program page*](#).

JOURNEY[™]
TO ZERO

ANA, Inc. has revolutionized the power industry as the leading provider of innovative technology solutions. The company offers a variety of products, including hybrid energy systems designed to reduce fuel consumption and emissions. Offering services to construction and equipment rental industries, municipal governments, utilities, and more across North America and Canada.

ANA, Inc. is the exclusive North American supplier of AIRMAN® generators, air compressors, and MAC3® pneumatic air tools. Based in Henderson, Nevada, with other facilities in California and South Carolina. ANA, Inc. offers innovative solutions and strives to deliver high-quality products and services. Discover more at anacorp.com.

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* <https://www.worldofconcrete.com/en/home/innovative-product-awards.html>



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ANA Inc.'s Hybrid Energy System – Energy Boss™, Wins Rental 2023 Editor's Choice Award

Date: October 24, 2023

A national magazine serving professionals in the rental equipment industry, Rental, has honored ANA's Energy Boss – Hybrid Energy System with an Editor's Choice Award.

Presented annually, the Rental Editor's Choice Awards represent the industry's top products gaining interest from end users and rental professionals. Nominations and audience engagement over a 12-month period on ForConstructionPros.com determined the winners, who were then narrowed down by the editorial team and advisory board

The Energy Boss is an advanced hybrid energy system that sets the standard for efficiency, sustainability, and cost-savings for the rental industry and other sectors. The state-of-the-art power generation system maximizes power output while minimizing fuel consumption, maintenance costs, and carbon emissions.

"Despite labor challenges, supply chain issues, and inflation concerns, the rental industry continues to carry on," says Sarah Webb, Editor, of Rental. "That's why we're so excited to recognize the 2023 Editor's Choice Awards winners. The products that win this award offer innovative solutions to rental companies and their customers, helping them to streamline their operations, boost their bottom lines, and become more effective overall."

You can read more about ANA, Inc.'s hybrid systems in the October/November issue of Rental magazine. For full product details click [here](#).

<https://anacorp.com/products-energyboss-boss225-15/>

How ANA, Inc. Became One of the Fastest-Growing Companies in the US for the second consecutive year

Date: August 31, 2023

As one of the leading innovators in the Energy sector, ANA announced its position on the prestigious Inc. 5000 list for the second consecutive year. By achieving an impressive rank of 960, an increase from 1,737 ranking in 2022, ANA has established its commitment to excellence, innovation, and sustained growth.

The Inc. 5000 list is a compilation of the fastest-growing private companies in the United States. The placement reaffirms ANA's leadership position and highlights its impressive trajectory as an expanding company.

As CEO of ANA, Inc., Mike Niemela expressed his gratitude and excitement, saying, "This is a remarkable feat for ANA, Inc. We are thankful for the dedication of our employees, the strength of our partnerships, and the relentless pursuit of excellence that drives ANA forward. As a company, we are honored to be recognized among such esteemed organizations and remain committed to delivering unparalleled value to our customers."

ANA's Chief Financial Officer, Alicia Waineo, added, "We are proud of our placement on the Inc. 5000 list, which signifies the success of our business operations and our ability to drive sustainable growth. This recognition highlights the professionalism, commitment, and strategic vision that define ANA."

The company's continued recognition testifies to its dedication to innovation, customer-centric solutions, and commitment to quality. With ANA's rapid growth and evolution, they remain steadfast in their commitment to delivering exceptional service and developing meaningful partnerships across various industries. With continued dedication to continuous improvement, excellence, and creating a more sustainable future for their customers and the industry at large.



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ANA, Inc. collaborates with United Rentals, the world's largest rental equipment company, to assist its customers in meeting their sustainability objectives.

Date: February 24, 2023

HENDERSON, NEVADA: ANA, Inc. joins forces with United Rentals to provide Energy Boss hybrid energy systems, offering a cost-effective and sustainable rental solution.

Energy Boss products combine next-generation touchscreen operator interfaces with intuitive and user-friendly graphics, GPS asset tracking, 24/7 monitoring, data collection, and other industry standards to deliver performance unlike anything currently available on the market. By offering a comprehensive solution, Energy Boss can help customers reduce their energy costs while significantly reducing their carbon footprint. Additionally, its long-term usability gives customers the assurance that they will get a return on their investment over a period of fifteen years or more. This partnership offers an unprecedented solution, providing cost and environmental benefits that are essential for a sustainable future.

According to Mike Niemela, the CEO of ANA, "The Energy Boss's innovative design will revolutionize the way we look at energy consumption and is a first step on our journey to zero emissions." As part of Energy Boss' hybrid product line, advanced mobile diesel generators are combined with industrial energy storage to create hybrid units. These units allow users to reduce fuel consumption by up to 80% (depending on site load and operating hours) and meet ESG requirements while increasing the return on capital equipment investment. ANA President Kevin Day stated, "The needs of our customers today are for innovative solutions that reduce costs and protect the environment, and our hybrid energy systems meet these requirements."

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Story continued:

“We are working with our customers to help them build and execute their sustainability strategies,” said Grant Zoldowski, Director Environmental Management, United Rentals.

“Collaborating with ANA allows us to add rental options that help our customers meet their sustainability objectives.

The strong position of ANA in the market, combined with United Rentals’ expertise in the rental industry, ensures customers can be confident in the quality and reliability of their power solutions. This technology allows users to drastically reduce operating costs, fuel consumption and CO2 emissions, a necessity considering increasing economic, environmental and regulatory demands.

About United Rentals:

United Rentals, Inc. is the largest equipment rental company in the world. The company has an integrated network of 1,462 rental locations in North America, 13 in Europe, 27 in Australia and 19 in New Zealand. In North America, the company operates in 49 states and every Canadian province. The company’s approximately 24,600 employees serve construction and industrial customers, utilities, municipalities, homeowners and others. The company offers approximately 4,600 classes of equipment for rent with a total original cost of \$19.61 billion. United Rentals is a member of the Standard & Poor’s 500 Index, the Barron’s 400 Index and the Russell 3000 Index® and is headquartered in Stamford, Conn. Additional information about United Rentals is available at unitedrentals.com.



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ANA PRESS KIT

Scan the following QR code with device's camera to be able to download ANA company logos, as well as product video and photography.



Thank you again for joining us today.
We sincerely appreciate it!

If you have any further inquiries, please do not hesitate to reach out to marketingsupport@anacorp.com.